# **Financial Statements**

Year Ended March 31, 2025

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# **Independent Auditor's Report**

#### To the Directors of United Way Haliburton Kawartha Lakes:

#### **Qualified Opinion**

We have audited the accompanying financial statements of United Way Haliburton Kawartha Lakes("United Way"), which comprise the statement of financial position as at March 31, 2025, the statement of operations, statement of changes in fund balances, the statement of cash flow for the year then ended, and a summary of significant accounting policies and other explanatory information.

In our opinion, except for the possible effects of the matter described in the Basis for Qualified Opinion section of our report, the accompanying financial statements present fairly, in all material respects, the financial position of the United Way Halburton Kawartha Lakes as at March 31, 2025 and its financial performance and its cash flow for the year then ended are in accordance with Canadian accounting standards for not-for-profit organizations.

#### **Basis for Qualified Opinion**

In common with many not-for-profit organizations, the United Way derives revenue from fundraising activities the completeness of which is not susceptible to satisfactory audit verification. Accordingly, verification of these revenues was limited to the amounts recorded in the records of the United Way. Therefore, we were not able to determine whether any adjustments might be necessary to revenues, excess of expenses over revenues, and cash flows from operations for the year ended March 31, 2024 are not all 2024 years. Our audit opinion on the financial statements for the year ended March 31, 2024 was modified accordingly because of the possible effects of this limitation in scope.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the United Way in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Other Information

Management is responsible for the other information. The other information comprises the Annual General Meeting presentation and Reports, but does not include the financial statements and our auditor's report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

# Responsibility of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the United Way's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the United Way or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the United Way's financial reporting process.



# Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements. As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgement and maintain professional skepticism throughout the audit. We also:

Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the United Way's internal control.

Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.

Conclude on the appropriateness of management's use of the going concern basis of accounting and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the United Way's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Society to cease to continue as a going concern.

Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Lindsay, Ontario September 14, 2025 Authorized to practice public accounting by the Chartered Professional Accountants of Ontario

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Statement of Financial Position as at March 31, 2025

		2025		2024
ASSETS				
Current				
Cash and cash equivalents (Note 4)	\$	142,781	\$	239,607
Short term investments		4,560		2,204
HST rebate receivable		3,964		4,208
Uncollected Pledges (Note 5)		41,208		36,358
Fundraising revenues receivable		15,565		13,271
Other current assets (Note 6)		7,254		8,359
		215,332		304,007
Capital Assets (Note 7)		117,128		36,626
	\$	332,460	\$	340,633
	Ф	332,400	Ф	340,033
LIABILITIES AND NET ASSETS				
Current liabilities			_	
Accounts payable and accrued liabilities	\$	35,653	\$	41,084
Government remittances		3,148		4,492
Deferred grant revenue (Note 8)		37,001		49,709
		75,802		95,285
Deferred Capital Contributions (Note 9)		115,109		125,093
		190,911		220,378
Net Assets				
Unrestricted Net Assets		139,530		116,747
Net Assets Invested in Capital Assets		2,019		3,508
		141,549		120,255
	\$	332,460	\$	340,633

See the accompanying Notes to the Financial Statements

**Statement of Operations** for the year March 31, 2025

		2025	2024
Campaign Revenue			
Campaign donations	\$	226,462 \$	264,618
Uncollectible pledge (loss) recovery		(142)	2,373
		226,320	266,991
Other Revenues			
Edwin Binney's Community Farm & Education Centre (Note 10)		29,816	27,451
Community Services Recovery Fund		12,131	280,171
Amortization of deferred capital funding		9,985	3,853
Fundraising and related income		33,382	37,599
Bequests		54,254	_
		139,568	349,074
Total Revenue		365,888	616,065
Distributions and Community Duagrams			
Distributions and Community Programs:		10,420	6,769
Amortization, small equipment and maintenance Affiliation fee		1,808	2,250
Farm direct expenses (Note 10)		4,084	31,063
Distributions (Note 11)		27,515	316,023
Professional services		12,433	15,104
Rent		31,416	31,416
Telephone, insurance, office and miscellaneous		11,354	11,312
Wages and subcontractors		159,030	165,000
Total distributions and community program expenses		258,059	578,937
Operating Expenses:			
Amortization, small equipment and maintenance		3,473	2,256
Advertising and promotion		7,313	1,353
Affiliation fee		603	750
Fundraising events and activities		3,736	9,212
Professional Services		4,144	5,035
Rent		10,472	10,472
Telephone, office and miscellaneous		3,785	3,771
Wages and subcontractors		53,010	55,000
Total operating expenses		86,536	87,849
Total Expenses		344,594	666,786
Excess (Deficiency) of Revenue over Expenses	\$	21,294 \$	(50,721)
See the accompanying Notes to the Financial Statements	Φ	21,29 <del>4</del> \$	(30,721)

See the accompanying Notes to the Financial Statements

# **Statement of Changes in Net Assets**

for the year ended March 31, 2025

2025						2024	
	_	restricted et Assets	Iı	Net Assets nvested in pital Assets		Total	Total
Balance- beginning of year	\$	116,747	\$	3,508	\$	120,255	\$ 170,977
Excess(Deficit) of Revenues over Expenses for the year		20,533		761		21,294	(50,721)
Net additions to capital assets		(89,725)		89,725		-	-
Deferred Capital Funding transferred from operating		91,975		(91,975)		-	
Balance- end of year	\$	139,530	\$	2,019	\$	141,549	\$ 120,256

See the accompanying Notes to the Financial Statements.

Statement of Cash Flows For the year March 31, 2025

	2025	2024
Cash flow from operating activities		
Excess of Revenue over Expenses	\$ 21,294	(50,721)
Items not affecting cash:		
Amortization of operating grants	\$ (87,248)	(338,379)
Amortization of capital assets	9,224	3,658
Amortization of deferred capital contributions	(9,985)	(3,853)
	(66,715)	(389,295)
Changes in non-cash working capital:		
HST rebate receivable	244	1,161
Uncollected Pledges and Fundraising receivable	(7,144)	(11,278)
Other current assets	1,105	(1,529)
Accounts payable and accrued liabilities	(6,776)	(6,453)
Net cash provided by operating activities	(79,287)	(407,394)
Cash flows from investing activities		
Purchase of tangible captal assets	(89,723)	_
Capital asset grants received and deferred	(0),723)	91,975
Purchase of investments	(2,356)	(1,186)
Net cash provided by investing activities	(92,079)	90,789
Cash flows from financing activities		
Capital grants reallocated to restricted operating, deferred	_	(91,975)
Operating grants received, restricted	74,540	406,095
	74,540	314,120
Cash and cash equivalents at the beginning of the year	239,607	242,092
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**Notes to the Financial Statements** 

for the year March 31, 2025

#### 1. DESCRIPTION OF THE ORGANIZATION

United Way Haliburton Kawartha Lakes ("UWHKL") is a not-for-profit registered charity incorporated without share capital under the laws of Ontario. It is not subject to income taxes.

The purpose of the United Way Haliburton Kawartha Lakes is to identify and evaluate the current and future social needs of the community and provide leadership for their resolution through guidance, reducing overlap and fundraising for its member agencies.

As described further in Note 15, on May 2, 2025, the United Way for the City of Kawartha Lakes was successful in itss application to change its name to the United Way Haliburton Kawartha Lakes.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Basis of Presentation**

These financial statements have been prepared in accordance with Canadian accounting standards for not-for-profit organizations and are in accordance with Canadian generally accepted accounting principles.

# **Revenue Recognition**

The United Way Haliburton Kawartha Lakes follows the deferral method of accounting for contributions. Unrestricted contributions are recognized as revenue in the year in which the revenue is received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured. Restricted contributions are recognized as revenue in the year in which the related expenses are incurred. Restricted investment income is recognized in the year in which the related expenses are incurred. Unrestricted investment income is recognized as income in the year it is earned rather than received. Legacies are recorded when the funds are received.

# (i) Campaign revenue

Campaign revenue represents pledges received from various donors. The revenue is recognized at the time pledges are received.

#### (ii) Community program grants and fees

Community program grants and fees represents restricted funding to be spent on specific programs. Revenue is recognized on an accrual basis.

Any unused funding at the end of the fiscal year is either deferred to the next fiscal period or repaid to the funder depending upon the funder requirements.

### (iii) Fundraising events

Fundraising events revenue represents monies raised from fundraiser events. Revenue is recognized when monies are received.

#### (iv) Rental income

Rental income represents the sublet rental income earned from tenant sharing the facilities with United Way Haliburton Kawartha Lakes. This income is recognized on an accrual basis.

Notes to the Financial Statements

for the year March 31, 2025

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

# **Revenue Recognition (Continued)**

(v) Investment income

The United Way Haliburton Kawartha Lakes does receive securities donations. The investment income represents the dividends, interest and gains/losses on those shares. Investment income is recognized when it is earned. The income is included in "Fundraising and related income" on the Operations Statement.

#### **Measurement Uncertainty**

The preparation of financial statements in conformity to Canadian generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and reported amount of revenues and expenses during the period.

Key areas where management has made judgments include, among others, the collectability of pledges receivable, allocations payable, useful life of tangible capital assets, deferred revenue and allocations of expenses between operating and program expenses. Actual results could differ from this and other estimates, the impact of which would be recorded in future periods.

# **Capital Assets**

Capital assets are recorded at cost and amortized over their estimated useful lives using the declining balance method at the following annual rates. When the Organization observes conditions that indicate that a tangible capital asset is impaired, the net carrying amount of the tangible capital asset is written down to the asset's fair value or replacement cost. The write-downs of tangible capital assets are accounted for as expenses in the statement of operations

Garden buildings and structures 15 years
Furniture, Fixtures and Equipment 10 years
Computer hardware 3 years

#### **Financial Instruments**

United Way Haliburton Kawartha Lakes is exposed to various risks through its financial instruments. Analysis of the Organization's risk exposure and concentrations indicates that there is the credit risk pertaining to uncollected pledges. There are no material exposures to liquidity risk, market risk, currency risk, interest rate risk nor other price risk as at March 31, 2025 and no changes in these exposures from last year.

#### Measurement of financial instruments

The Organization initially measures its financial assets and liabilities at fair value, except for certain non-arms length transactions. The Organization subsequently measures all of its financial assets and financial liabilities at amortized costs, except for investments in equity instruments that are quoted in an active market, which are measured at fair value. Changes in fair value are recognized in net income.

Financial assets that are measured at amortized cost include the cash, accounts receivable, and investments.

Financial liabilities measured at amortized cost include accounts payable.

Notes to the Financial Statements

for the year March 31, 2025

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

# **Impairment**

Financial assets measured at cost are tested for impairment when there are indicators of impairment. The amount of the write down is recognized in net income. The previously recognized impairment loss may be reversed to the extent of the improvement, directly or by adjusting the allowance account, provided it is no greater than the amount that would have been reported at the date of the reversal had the impairment not been recognized previously. The amount of the reversal is recognized in net income.

#### **Contributed Services**

Volunteers contributed a significant number of hours per year to assist the United Way Haliburton Kawartha Lakes in carrying out its activities. Because of the difficulty of determining their fair value, contributed services are not recognized in the financial statements.

# **Donor Designated Distributions**

Donors are provided the opportunity to direct their donations to any registered Canadian charity. These donations are directed to specified agencies independent of any allocations determined by the organization.

# **Expense allocations**

The United Way Haliburton Kawartha Lakes accounting policy is to allocate costs which do not pertain specifically to campaign and community programs, as operating costs, based on management's estimates of time and direct expenditures as follows:

	2025	2024
Operating expenses	25%	25%
Distributions and community programs	75%	75%
	100%	100%

# 3. CREDIT FACILITY

The organization has a line of credit facility of \$50,010 limit at the floating rate of prime plus 3.25% per annum interest, with TD Bank. The balance of the facility utilized at March 31st, 2025 was nil.

**Notes to the Financial Statements** 

for the year March 31, 2025

# 4. CASH AND CASH EQUIVALENTS

	2025	2024
Petty Cash	\$ 550	\$ 350
Undeposited funds	4,166	5,293
TD Canada Trust	94,382	93,332
TD Trust Account	4,998	6,150
TD Grant Funding Account	38,685	134,482
	\$ 142,781	\$ 239,607

The Agency uses the TD Grant Funding Account to segregate funds held for specific externally funded programs.

The TD Trust Account is used for lotteries and other fundraising.

# 5. UNCOLLECTED PLEDGES

	2025	2024
Pledges receivable	\$ 46,074 \$	41,657
Allowance for uncollectible pledges	(4,866)	(5,299)
	\$ 41,208 \$	36,358

The 2025 allowance for uncollectible pledges was calculated based on specific identification of pledges receivable. Most of the old outstanding pledges, tracked by city centres, that had no recovery since 2021, were no longer allowed for and were written off entirely in 2025. The 2025 allowance for uncollectible pledges was calculated as an overall average of 10.6% of the pledges receivable balance based on specific identification and detailed historical information on collection.

#### 6. OTHER CURRENT ASSETS

7.

Other current assets represents prepaid expenses:

		2025	2024
Prepaid United Way Centraide fees	\$	3,133 \$	4,238
Prepaid insurance	V	1,455	1,455
Prepaid rent		2,666	2,666
	\$	7,254 \$	8,359

. CAPITAL ASSETS						2025		2024
			Ac	cumulated				
		Cost	An	nortization	Net	book value	Net b	ook value
Garden buildings and structures	\$	110,798	\$	10,026	\$	100,772	\$	18,244
Furniture, fixtures and equipment		25,594		9,774		15,820		17,578
Computers		4,071		3,535		536		804
	\$	140,463	\$	23,335	\$	117,128	\$	36,626
Amortization expense charged during the year to the	stat	ement of	oper	ations and				
included in the "Amortization, small equipment and mai	nter	ance" bala	nces	under the				
Operating and Program allocations.					\$	9,224	\$	3,658

Notes to the Financial Statements

for the year March 31, 2025

# 8. DEFERRED OPERATING CONTRIBUTIONS

Deferred contributions represents unspent resources externally restricted for funding of specific programs received in the

	2025	2024
Balance - beginning of year	\$ 49,709 \$	73,968
Amount recognized as revenue in the year	(87,248)	(338,379)
Amount reallocated to deferred capital funding	-	(91,975)
Amount received in the current year	74,540	406,095
Balance - end of year	\$ 37,001 \$	49,709
Allocation of deferred contributions operating funding are as follows:		
	2025	2024
Community Services Recovery Fund	-	12,131
Restricted donations	5,949	7,203
Otto and Marie Pick Foundation	30,677	30,000
Whole Kids Foundation	375	375

#### 9. DEFERRED CONTRIBUTIONS RELATED TO CAPITAL ASSETS

Deferred contributions related to capital assets include the unamortized portions of contributed capital assets and restricted contributions that will be used for the Organization's programs.

\$

37,001 \$

49,709

	2025	2024
Balance, beginning of year	\$ 125,093	36,971
Restricted community gardens contributions utilized to purchase capital assets	-	91,975
Less:		
Amounts amortized to income	(9,986)	(3,853)
	\$ 115,107 \$	125,093

### 10. PROGRAM FUNDING- EDWIN BINNEY'S COMMUNITY FARM & EDUCATION CENTRE

The community programs revenues and expenses were all centered around the Edwin Binney's Farm & Education Centre for 2024 and 2025. Funding received supported: youth employment at the farm, seniors programs, capacity building, educational outreach, and food production and distribution. Funding and restricted donations recognized in revenue are as follows:

, I	2025	2024
Victoria County Career Services	\$ -	\$ 3,956
Canada Summer Jobs	5,992	-
Otto & Marie Pick Foundation	23,330	-
Miscellaneous	493	90
Gifts in kind - seeds	-	23,405
	\$ 29,816	\$ 27,451

The donated seeds were expensed during the year received, comprising the majority of the total farm direct expenses reported.

**Notes to the Financial Statements** 

for the year March 31, 2025

#### 11. DISTRIBUTIONS

The United Way centers across Canada have received funding from the federal government in response to the immediate and indirect, long-term impacts of the pandemic on communities, in order to efficiently and effectively distribute financial support to local agencies assisting the vulnerable members of their communities.

In 2023 and 2024, UWHKL received the federal Community Service Recovery Fund ("CSRF") to administer and distribute to applicant agencies. The applications for this funding made by local agencies were reviewed by volunteer citizen review panels and disbursed as follows:

<b>Community Services Recovery Fund</b>	2025	2024
Big Brothers & Big Sisters of Kawartha Lakes	\$ -	\$ 45,086
Coboconk & Area Food Bank	-	36,808
Fenelon Falls Museum	-	60,875
The Lindsay Gallery	-	63,712
Kawartha Lakes Museum	-	60,000
	\$ -	\$ 266,481

The UWHKL also offers two granting programs funded by the annual fundraising and donation campaign. These opportunities for local service organizations are the Community Capacity Grants and the Collaborative Matching Grants. The distributions made to local service organizations under these grant programs were as follows:

Community Capacity Grants	2025	2024
Boys & Girls Club Kawarthas	\$ - \$	5,000
T.H.R.I.L (Therapeutic Horse Riding In Lindsay)	-	6,200
Victoria County Career Services	2,500	3,000
SIRCH Community Services	-	5,000
Point in Time Centre for Children, Youth and Parents	-	4,968
Community Counselling & Resource Centre	3,432	-
Community Living Tent Highlands	3,000	-
Big Brothers Big Sisters Kawartha Lakes Haliburton	1,550	-
A Place Called Home	5,000	
	\$ 15,482 \$	24,168

Donor Designations to Service Organizations	2025 2024		2024
	\$ 12,033	\$	25,374
Total Distributions	\$ 27,515	\$	316,023

There were no Collaborative Matching Grants issued for 2025 or 2024.

**Notes to the Financial Statements** for the year March 31, 2025

#### 12. Fund Balances and Internal Reserves

The Board of Directors have established the following available internal reserves for their net assets:

Net Assets Invested in Capital Assets	The carrying value of capital assets, net of all deferred funding and related liabilities  To be maintained permanently with the investment income to be
Bequest Reserve Fund	used for one-time allocations
Leadership Development Services Reserve	To be used to fund future cost of the Leadership Development Services in excess of grant revenue received.
Distribution Reserve	To be used for distributions
Working capital Reserve	To be used for fundraising and administration expenses in the following year.
Campaign Stabilization Reserve	To be used to offset possible declines in future campaign contributions to maintain a consistent distribution of funds to member agencies.

These internally restricted amounts are not available for other purposes without the approval of the Board of Directors.

# 13. TRANSPARENCY, ACCOUNTABILITY AND FINANCIAL REPORTING

The United Way Haliburton Kawartha Lakes follows the reporting guidelines as outlined in its membership agreement with United Way Centraide Canada. As part of these guidelines, the following is a recommended additional disclosure of Operating costs as a percentage of total revenue before the provision for uncollectible pledges.

	2025	2024
Operations ratio:		
Total revenue	\$ 365,888	\$ 616,065
Add (less) provision for uncollectible pledges	142	(2,373)
Total revenue before pledge loss provision	366,030	613,692
Direct fundraising	3,736	9,212
Allocation of indirect general management & administration expenses (Note 2)	82,800	78,637
Total operating expenses	\$ 86,536	\$ 87,849
Operating (including fundraising) costs as a percentage of revenues	24%	14%

Notes to the Financial Statements

for the year March 31, 2025

# 14. COMMITMENTS

The United Way Haliburton Kawartha Lakes had a signed lease agreement, with 2274887 Ontario Inc, effective July 1, 2021 that ends June 30, 2026. There is no termination clause and an option to renew for another 5 years within 180 days of the lease expiry.

The estimated future minimum lease payments (net of HST) required under operating lease are as follows:

2026	\$ 40,300
2027	10,075

# 15. SUBSEQUENT EVENTS

On May 2, 2025, the United Way for the City of Kawartha Lakes applied to have its name changed to the United Way Haliburton Kawartha Lakes to reflect the inclusion and importance of the Haliburton community the UWHKL serves.